

Message Text

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PAGE 01 STATE 175785

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

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E.O. 11652: N/A

TAGS: EEWT, ETRD, RO

SUBJECT: U.S. ROMANIAN JOINT ECONOMIC COMMISSION: FOLLOW-UP

REF: BUCHAREST 3388

1. IN MEETINGS SUBSEQUENT TO COMMISSION FIRST SESSION, THE ROMANIANS, PRINCIPALLY AMBASSADOR BOGDAN, HAVE RIASED THE FOLLOWING ISSUES.

2. INDUSTRY WORKING GROUPS: BOGDAN INDICATED THAT HE DISCUSSED THIS WITH GABRIEL HAUGE, WHO WAS NOT ENTHUSIASTIC HAVING THIS AS A COUNCIL ACTIVITY. THE LIMITED OFFICIAL USE

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PAGE 02 STATE 175785

ROMANIANS HAVE GIVEN US A WRITTEN PROPOSAL (COPY

BEING POUCHED) FOR WORKING GROUPS IN THE MACHINE BUILDING AND CHEMICAL INDUSTRIES AIMED AT PROMOTING JOINT VENTURES. THE PROPOSAL IS UNDER CONSIDERATION.

3. TRAINING OF ROMANIAN NATIONALS IN AMERICAN MARKETING TECHNIQUES: BOGDAN REPEATEDLY HAS PROPOSED SELLING AND MARKETING TRAINING PROGRAMS FOR ROMANIANS IN THE U.S. THE IDEA IS THAT INDIVIDUAL U.S. FIRMS WOULD TRAIN ROMANIAN OFFICIALS FOR A PERIOD UP TO SIX MONTHS. WE HAVE SUGGESTED THE COUNCIL AS WELL AS PROFESSIONAL ASSOCIATIONS AS PREFERRED VEHICLES FOR THIS ACTIVITY. HAUGE HAS INDICATED SOME INTEREST TO BOGDAN IN PURSUING THIS ON RECIPROCAL BASIS. IT IS NOT CLEAR WHETHER THIS IS A GOR OR BOGDAN INITIATIVE.

4. COOPERATION IN SCIENCE AND TECHNOLOGY: WE HAVE RECEIVED A LIST OF PROJECTS AND THIS INFORMATION IS BEING DISSEMINATED. THE INFORMATION WILL ALSO BE PUBLISHED IN COMMERCE TODAY.

5. COOPERATION ON THIRD MARKETS: A LIST OF PROJECTS WHICH THE GOR IS COMMITTED TO OR IS UNDERTAKING IN THIRD COUNTRIES HAS BEEN HANDED BEWT. (COPY BEING POUCHED.) WE HAVE AGREED TO PROVIDE A LIST OF U.S. FIRMS WHICH MIGHT BE INTERESTED IN SUCH POSSIBILITIES.

6. COKING COAL SUPPLIERS: LETTER FROM DENT TO FLORESCU (TRANSMITTED THROUGH EMBASSY) OUTLINING RESULTS OF OUR EFFORTS TO LOCATE COKING COAL SUPPLIERS SENT JULY 24.

7. COTTON TEXTILES DISCUSSIONS: CONSULTATIONS IN WASHINGTON WEEK OF JULY 29 WERE INCONCLUSIVE. DISCUSSIONS WERE AMICABLE AND IT WAS MUTUALLY AGREED TO CONFER AT A LATER DATE IN BUCHAREST.

8. U.S. CUSTOMS REGULATIONS ON JOINT VENTURES: DEPUTY FINANCE MINISTER BITULEANU MET WITH CUSTOMS OFFICIALS DURING RECENT WASHINGTON VISIT. ADDITIONAL MEETINGS CAN BE ARRANGED IF ROMANIANS REQUEST.

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PAGE 03 STATE 175785

9. QUOTA ALLOTMENTS ON DAIRY PRODUCTS: ROMANIANS SHOULD BE INFORMED THAT UNDER STATUTORY GUIDELINES RELAXATION OF QUOTAS ARE NOT LIKELY. FURTHER DISCUSSION OF ISSUE SHOULD BE WITH USDA FOREIGN AGRICULTURE SERVICE.

10. COMMISSION FOLLOW-UP REPORT SENT EMBASSY AIR POUCH AUGUST 9.

11. SEPTTEL ON COUNCIL FOLLOW-UP SENT AUGUST 9. KISSINGER

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